

Mexico Jobs Expertini®

Solution Lead (AWS)

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Company: SoftServe

Location: Mexico

Category: computer-and-mathematical

WE ARE

SoftServe AWS Cloud Practice is a part of Critical Services CoE has developed a strong partnership with Amazon Web Services. As part of the international community, we participate in major worldwide AWS events (AWS re: Invent, AWS Summits, AWS DevDays, AWS GameDays, AWS Ambassador meet-ups, and other events) and develop multiple AWS User local communities. We are recognized as an AWS Premier Tier Service Partner with 500+ certified AWS experts company-wide, experienced AWS Cloud Architects and experts, and 2 AWS Partner Ambassadors. We deliver multiple AWS Cloud projects and hold 11 AWS Competencies and multiple AWS Service Delivery Programs.

Our AWS Cloud Practice continuously develops AWS service offerings and repeatable solutions, publishes them on AWS Marketplace, collaborates with multiple AWS service teams with access to their roadmap, participates in early preview, and launch of new AWS Cloud services and tools, AWS Professional Services program, conducts AWS Well-Architected Reviews, AWS Immersion Days and provides a variety of other AWS services and offerings.

IF YOU ARE

Showing 10+ years of experience in Information Technology, or Cloud Services as a leader of teams, projects, and programs and at least 3 years being a Cloud or Solutions Architect

Managing AWS Partnership for at least 2 years: developing different AWS competencies, service delivery programs, collaboration with AWS account teams, PSMs, PDMs, PDSAs,

AWS funding programs, etc.

An expert in software architecture principles and practices, and designing systems

Hands-on with complex cloud migration projects (from assessment till modernization phase), greenfield, and leading multiple projects

Knowledgeable in AWS Cloud security, AWS Cloud networking, OS administration, CI/CD, virtualization, containers and orchestration, databases, IAC, scripting and/or programming languages, configuration management, logging, monitoring

Experienced in presales and proposal preparation, communication with engineers, Directors, VPs, and C-level

A holder of an AWS Solutions Architect certificate, like AWS Certified DevOps Engineer/ AWS Certified Security or Advanced Networking

AND YOU WANT TO

Work with huge enterprises as their advisor for digital transformation

Make decisions on architecture and tooling, processes, and expert education model

Develop AWS cloud partnership, get new competencies, onboard service delivery programs, lead Well-Architected Review and Immersion Days programs for specified regions

Become AWS Partner Ambassador and AWS Community Builder

Support Account Executives and Partner Sales Managers with partnership, competencies, specializations, and service delivery programs

Lead AWS Cloud Practice in a specific region

Provide pre-sales support for Account Executives and portfolio development support for Client Partners by presenting our capabilities to customers and partners

Develop repeatable solutions, accelerators, and related service offerings. Become a solution owner

Enhance SoftServe Professional Services for AWS

Participate in different brand awareness and partner marketing activities and campaigns

Grow our team by interviewing and mentoring other experts

TOGETHER WE WILL

Embrace wide career opportunities, challenging projects, top-notch technologies, and a clear career path with the SoftServe People Excellence program

Extend your skill set and gain practical experience by cooperating with seasoned SoftServians at the New Experience Board program

Be a part of something bigger than a single project in the professional community

Access local-grown, yet global IT minds and exclusive networking opportunities with expert groups and professional events

Care for your wellness with a health insurance package

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