

# Mexico Jobs Expertini®

## Manager, DF-Mexico Strategy, Supply Chain Optimization Technologies (SCOT) - Direct Fulfillment

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Company: Servicios Comerciales Amazon Mexico S. de R.L. de C.V. - D44

Location: Mexico City

Category: arts-design-entertainment-sports-and-media

Have you ever ordered a product on Amazon and when your order arrived, wondered how it got to you so fast? Did you ever think about where it came from and how many systems coordinated to make it happen? If so, the Amazon Global Supply Chain Optimization Technologies (SCOT) might be a fit for you. Our innovations get customers the products they want, at the right price, faster than anyone else. We build the technology that makes the magic of Amazon happen for hundreds of millions of customers around the world.

Watch this video to learn more about our organization, SCOT:

We are looking for a Manager (L6) to lead our DF-Mexico Strategy. This role will lead planning and execution for NA Direct Fulfillment's country level strategy for Mexico market place determining selection for MX, vendors and carriers to be onboarded and leading the launch and expansion of this new marketplace.

#AmazonMexico

### Key job responsibilities

We are looking for a Manager (L6) to lead our DF-Mexico Strategy. This role will lead planning and execution for NA Direct Fulfillment's country level strategy for Mexico market place

determining selection for the country, vendors and carriers to be onboarded and leading the launch and expansion of this new marketplace.

- Work with partners in Mexico Retail to onboard vendors on DF, lead the carrier strategy (3P and 1P Carriers) to align capacity to demand, with respect to origin location, size, special handling requirements, and speed expectations.
- Influence the vision, lead OP2 doc for MX and own goals for DF expansion in the country, transportation Execution and provide visibility to key metrics through regular business reviews with internal stakeholders and Leaders (Weekly, Monthly, Quarterly Business Reviews).
- Work with Direct Fulfillment colleagues in Business Development, Account Management, Product, Tech to build processes and tools to enable scalable and flexible operations and drive growth towards program goals.
- Measure quality of services (DEA, Speed, Profitability, Volume). Develop mechanisms to provide visibility to performance and hold partners accountable.

#### A day in the life

The successful leader in this role will demonstrate the ability to leverage existing products and services while simultaneously exploring new offerings and business models. You will: (1) Engage senior Operations and Retail leaders around a forward-looking strategic aspiration. (2) Explicitly hold the tension between the demands of innovation and the core business. (3) Embrace the ambiguity of multiple agendas in driving expansion, DEA, CX, cost and sourcing strategy. You “Think Big,” seeing beyond barriers and challenges to reset the bar. You use business judgement to make the right decisions quickly and achieve results even in the absence of complete data.

#### About the team

The Amazon SCOT organization is expanding our Direct Fulfillment (DF) team. The Direct Fulfillment channel allows Amazon to fulfill customer orders directly from our vendor’s warehouse, and is one of the fastest growing supply channels at Amazon. Through Direct Fulfillment (a.k.a dropship), our team enables broad in-stock selection for Amazon’s customers, at the quality and speed of delivery they have come to expect.

We are open to hiring candidates to work out of one of the following locations:

Mexico City, DIF, MEX

### **BASIC QUALIFICATIONS**

- 5+ years of working cross functionally with tech and non-tech teams experience
- 5+ years of team management experience
- 5+ years of cross functional project delivery experience
- 5+ years of program or project management experience
- Experience defining program requirements and using data and metrics to determine improvements

### **PREFERRED QUALIFICATIONS**

- Experience managing, analyzing and communicating results to senior leadership

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