# **Mexico Jobs Expertini®**

## Head of Operations Performance Marketing based in Mexico City

### **Apply Now**

Company: INTERNATIONAL PEOPLE SOLUTIONS

Location: juárez

Category: other-general

Job description

Do not miss this opportunity to work for a global market leader in Mexico City. Due to incredible growth our client is looking for a Head of Operationsto run the Mexico Cityoffice.

In this role, you will be responsible for the revenue generation and growth of key accounts and new business. Most of your time will be focused on leading (by example) and coaching a small but high-performance team.

And

Lead, coach and inspire the team to develop and maintain profitable relationships

Plan and execute the sales strategy to deliver revenue goals & ambitious growth

Prepare and present accurate and timely sales forecasts

Monitor activity of the team and track results

You will report to the CCO.

Requirements

Experience in digital/online/performance/affiliate/mobile marketing

Min. 2 years of experience in sales/people management

based in Mexico City

FLUENT in English

Team player

Experience driving revenue through the development of long-term strategic relationships

Proven track record of overachievement against revenue and growth goals

Ability to influence, develop and empower team members to achieve shared objectives

#J-18808-Ljbffr

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