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Head of Collections

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Company: R2

Location: distrito federal

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(Full Time) Head of Collections at R2 (United States) | BEAMSTART Jobs

Head of Collections R2 United States Date Posted 19 Jul, 2022 Work Location Mexico City, Mexico, United States Salary Offered Not Specified Job Type Full Time Experience Required 11+ years Remote Work Yes Stock Options No Vacancies 1 available

Who we are At R2, we believe that small and medium businesses are the productive engine of society. Small and medium businesses (SMBs) make up over 90% of companies in Latin America, yet they face a trillion-dollar credit gap. Our mission is to unlock SMBs' potential by providing financial solutions that are tailored to their needs. We are reimagining the financial infrastructure of Latin America - where SMBs financial needs are satisfied without ever having to go to a bank. R2 enables platforms in Latin America to embed financial services that SMBs can then leverage (starting with revenue-based financing and buy now pay later for business customers). We are a tight knit team coming from organizations such as Google, Nubank, Uber, McKinsey & Co., Mercado Libre, Globant, J.P. Morgan, Clip, and Ualá. We are backed by world-class investors such as Gradient Ventures (Google's AI-focused fund), General Catalyst, Y Combinator, Femsa Ventures, PayU, among others.

As a Head of Collections, you will lead our credit and collections department, ensuring that we maximize repayment rates all the while delivering world-class consumer experiences. You will build and oversee a team of hard-working collection staff members to communicate who develop and enforce repayment policies. As an early leader on the credit & collections team, you will have the chance to build a team and best-in-class policies from scratch.

What you'll work on Manage & improve existing strategies for collections, including dunning notifications, and collaborate with

business partners on appropriate strategies Plan and build the collections strategy for Latin America. Design and execute effective multi-channel communication strategies Manage the day-to-day operations of our internal Collections process and provide monthly reporting and metrics to leadership. Collaborate with Finance, Operations, Engineering, and Product on the evaluation and subsequent implementation of a collections system. Coordinate with third-party collections agencies to optimize write-off capital recovery, and develop engagement strategies to improve their performance. Establish key metrics and KPIs of the Collections Department. Who you are You have more than 6 years of experience leading Collections strategies and teams. You can execute, build from scratch and move quickly You have experience building and growing high-performing teams You have a strong knowledge of financial services in Latin America (particularly credit) You have experience in negotiating & closing deals You can think strategically but also have strong attention to detail You are data-driven You are excited about R2's mission and the challenge of working in a dynamic start-up environment You are fluent in English & Spanish Based in Mexico or open to relocating to Mexico** Does this position sound like a good fit? Apply here:

<https://r2capital.bamboohr.com/jobs/view.php?id=39&source=bamboohr> About R2

Embedded lending infrastructure Company Size: 51 - 250 People Year Founded: 2020 Country: Chile Company Status: Actively Hiring Looking for Partners Looking for Clients Raising Funds Share

This Job More Full Time Jobs Data Engineer San Francisco Full Time \$140000 - \$185000 yearly Sales Operations Specialist - Athens, Greece New York Full Time Business Development Rep New York Full Time Application support engineer Fremont, CA Full Time Senior Kubernetes Platform Engineer San Francisco Full Time More Companies Hiring Karate Labs United States NimbleRx United States Respaid United States Automat (formerly 1asso) United States Spruce Systems United States BEAMSTART brings you the latest news, databases, and jobs from all around the world on startups, technology, and business. Stay updated with industry news, plug-in to exciting community events, and discover incredible career opportunities with the world's most innovative companies. Discover Jobs Full Time Part Time Contract Internship Volunteer Companies Candidates Post a Job For Recruiters Our Company News Jobs Database About Us Download App More © Copyright 2023 BEAMSTART . All Rights Reserved.

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