

Mexico Jobs Expertini®

FP&A Sr Manager - Financial Services

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Company: Clip

Location: Mexico

Category: arts-design-entertainment-sports-and-media

Who we are?

Payclip is changing the way payments work in Mexico! We are empowering people to exchange value directly from a mobile device. Clip enables anyone to accept card payments, at any time, and anywhere by turning your smartphone or tablet into a card terminal. We're a well-funded quickly growing FinTech startup. We are the leaders in our market and are accelerating to extend our lead and move into new markets.

The Role

We are looking for FP&A Financial Services Sr Manager who will be part of this amazing and fast – growing Fintech. She / He will lead projects & initiatives with a broad scope and high impact for the Financial Services business. Partners with Lending and Banking commercial teams, Risk, Product and Tech internal teams, to have a robust and broad understanding of the business. He/she will develop business specific models and centralize the different initiatives to produce one consolidated model that anticipates the long-range plan.

The main goal of this position is to provide timely and reliable analysis to the Company, ensuring historic figures and trends aligned with the future financial expectations. She / He will additionally provide insights for Board presentations and monthly results and work in closed collaboration with our FP&A Sr Director.

What will I be doing?

Lead the FP&A Financial Services Business Partner team and support the Financial Services business unit.

Supervise the financial forecasting for FS BU: Supervise the development and maintenance of the Lending and Banking financial models to forecast lending revenues, expenses, profitability, cash needs and key performance indicators.

Lead the Financial Analysis for the Financial Services Business Unit and provide feedback and insights on potential risks and opportunities: Variance Analysis Profitability Analysis Scenario Analysis

Budgeting and Planning: Support the coordination of the budgeting and quarterly re forecast, working closely with various departments to align financial plans with strategic objectives.

Strategic Planning: development of strategic plans and new initiatives providing financial insights and recommendations to support decision-making, and ensure alignment with organizational objectives.

Financial Reporting: Prepare and present regular financial reports for senior management

KPI Monitoring: Define and monitor key performance indicators (KPIs) for lending operations, to improve performance and achieve financial goals.

Continuous Improvement: Identify opportunities for process improvement, implementing best practices to enhance efficiency and effectiveness.

Process Documentation: Collaborating with the Risk & Control and Financial Services areas to create clear and comprehensive process documentation, ensuring that procedures are well-documented, understood, and aligned with organizational objectives.

Support the modeling of LTV/CAC analysis to understand long term profitability of the Lending and Banking businesses in alignment with trends and strategic objectives. Ensure LTV & CAC methodology is consistent across the Company.

Ideal Candidate

Bachelor's degree in business, finance, economics or related field. MBA is desirable.

10+ years of experience working in the finance team within the lending business (banks, leasing, SOFOMES, SOFIPOS, etc), analyzing and modeling business financials.

Strong understanding and previous experience in lending financial planning and analysis, financial modeling and accounting, and credit risk experience.

Financial Business Modeling for Lending proven ability.

Deep financial acumen of the lending and banking business with experience in the industry (fintech experience a plus), with accounting and credit risk experience.

Proficiency in Microsoft Excel and any ERP (Oracle NetSuite would be an asset), including the ability to build and navigate efficiently across robust data sets.

Ability to create, execute, and interpret results of basic financial and accounting concepts such as Income Statement, Balance Sheet, Accounts, Departments, Accruals & Provisions.

Advanced English

Excellent communication skills

Project Management is a plus

In Clip, we are committed to a diverse and inclusive workplace. Clip does not discriminate under any basis of origin, gender, gender identity, sexual orientation, race, disability, age or other legal status. Clip is an equal opportunity employer.

If you are unstoppable, creative and have the skills we need, we want to hear from you!

#LI-VY1

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