

Demand Planner- Wholesale

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Company: Levi Strauss & Co

Location: Mexico City

Category: computer-and-mathematical

JOB DESCRIPTION

ROLE AND RESPONSIBILITIES

- Partner with wholesale and merchandising teams to develop and manage comprehensive business strategies to drive sales, optimize inventory investment, and generate profit by account.
- Responsible for managing the Open-to-Buy, building financial plans, and performing analysis to support the sales plan.
- Drive financial results that maximize revenue, gross margin, inventory turn goals and minimize excess inventory for both the company and account.
- Develop bottom-up sales and inventory plans based on Customer sell-out trend, channel inventory levels, informing financial decisions inclusive of product mix, AIR, AUC, turn, Receipt Flow, and Markdown vs. Reg Selling.
- Create and distribute weekly and monthly business recaps vs. plan and forecast, with emphasis on performance drivers and issues with solutions and influence highlighted.
- Use historical data to identify essential insights around product, pricing, and inventory and apply insights to future seasons.

- Recommend promotional pricing that maximizes sales and margin and balances inventory.
- Determine markdown and end-of-life disposition strategies for non-go forward products.
- Own Monthly in-season OTB forecast of sales, receipts, turn, and inventory needs to meet target KPIs to drive ongoing in-season strategies and maximize sales and margin. · Manage reconciliation between bottom-up plans and tops down targets · Collaborate with Merchants to manage product life-cycle · Support Planning Leadership to recommend profitable inventory decisions and take on additional tasks as needed · Conduct quantitative analysis to increase line profitability—monetize new opportunities and identify risks · Perform analysis of seasons' financial and assortment performance to develop next season's inventory plans.

QUALIFICATIONS AND EDUCATION REQUIREMENTS

- Bachelor's degree in Business Management, Industrial Engineering or equivalent work experience
- 1-3 years of working experience in a similar role (preferably in a retail environment)

PREFERRED SKILLS

- Technical proficiency with computer software tools and the ability to learn new ones quickly (Microsoft Word, Excel, PowerPoint, Access, SAS)
- Strong analytical/problem-solving capabilities including the ability to quickly identify and communicate implications from consumer, internal and marketplace information
- Ability to handle multiple tasks and projects simultaneously
- Excellent written and verbal communication skills
- Strong listening and interpersonal skills
- Advanced English Level

LOCATION

Mexico, D.F., Mexico

FULL TIME/PART TIME

Full time

Current LS&Co Employees

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