

# Mexico Jobs Expertini®

## Commercial Operations Analyst

[Apply Now](#)

Company: Regal Rexnord

Location: Ciudad Apodaca

Category: computer-and-mathematical

### SCOPE OF ROLE

The Commercial Operations Specialist will be responsible for comprehensive day-to-day support and collaboration required to deliver digital products and services to our customers. This role will be a primary contact for the Perceptiv Sales and Reliability Services teams to successfully quote, order, and fulfill on Perceptiv products and services. Additionally, this individual will play a key role in the development and continuous improvement of the quotation and order processing value streams.

### RESPONSIBILITIES

Develop formal quotes for digital products and services opportunities, including ERP entry and customer-facing documentation creation, in collaboration with internal RegalRexnord and Perceptiv teams.

Implement and execute order entry procedure, ensuring thorough and accurate project documentation in ERP systems and services management consoles.

Participate in the development of customer service procedures, policies and standards for continued improvement while working with management on customer care initiatives.

Serve as customer contact during installation planning period, coordinating onsite schedules and compiling information needed from customer.

Own ongoing maintenance of accurate project backlog and recurring contracts to drive fulfillment excellence and customer retention in collaboration with Perceptiv teams.

Assist with intercompany order fulfilment, financial recognition, and reporting.

Develop and implement processes to accurately maintain customer data in online platform.

Review Reliability Reports for potential core product opportunities.

Utilize Product Information Management system to provide equipment recommendations to platform users.

Compile and publish monthly metrics to department stakeholders to measure key performance indicators, and business results.

## **QUALIFICATIONS**

Minimum of an Associates Degree, and 3+ years of relevant experience in customer service, sales, or estimating, preferably in a manufacturing or technical industry.

Proficient in Microsoft Office products.

Experience with SAP (or other ERP systems) preferred.

Understanding of CRM system, preferably Salesforce, preferred.

Strong interpersonal and communication skills both in writing and verbally.

Highly detail oriented.

Takes proactive approach to communication and problem solving.

Collaborative and flexible team player able to influence cross functional groups to reach common goals.

## **About Regal Rexnord**

**Regal Rexnord Corporation (“Regal Rexnord”)** is a leading manufacturer of electric motors, electrical motion controls, power generation and mechanical power transmission products and sub-systems, serving customers around the world in the general industrial, consumer, commercial construction, food & beverage, and alternative energy end markets, among others. Regal Rexnord sells its products and solutions to OEMs, through distributors, and directly to end-users. Regal Rexnord is a \$7.2B company with 36,000 associates

globally.

You may not know it, but Regal Rexnord impacts your life every day. The company's products enable the fans in HVAC systems that keep us comfortable; the power source that keeps smart buildings running; the agricultural and food service equipment that keeps us fed; and the conveyer systems that keep e-commerce flowing, to name a few of the applications where our products are used.

Regal Rexnord's business purpose is to create a better tomorrow by energy-efficiently converting power into motion. This means creating innovative solutions while focusing on both customer needs and the company's commitment to sustainability. The company's industrial powertrain and automation solutions offerings are an important part of the company's growth strategy. The company's strategy includes leveraging 80/20 to prioritize all activities, including product excellence, operational excellence and commercial excellence (i) driving organic sales growth through the introduction of innovative new products, with a particular focus on improving energy efficiency, (ii) establishing and maintaining new customers, as well as developing new opportunities with existing customers, (iii) participating in higher growth end markets and geographies, and (iv) identifying and consummating strategic, value creating acquisitions.

[Apply Now](#)

#### **Cross References and Citations:**

- 1. Commercial Operations Analyst**[Jobspakistan](#) [Jobs Ciudad Apodaca](#) [Jobspakistan](#) ↗
- 2. Commercial Operations Analyst**[Nursejobsnearme](#) [Jobs Ciudad Apodaca](#) [Nursejobsnearme](#) ↗
- 3. Commercial Operations Analyst**[Schoolcounselorjobs](#)[Jobs Ciudad Apodaca](#) [Schoolcounselorjobs](#)↗
- 4. Commercial Operations Analyst**[Copenhagenjobs](#)[Jobs Ciudad Apodaca](#) [Copenhagenjobs](#)↗
- 5. Commercial Operations Analyst**[Usajobscareer](#) [Jobs Ciudad Apodaca](#) [Usajobscareer](#) ↗

6. **Commercial Operations Analyst**[Digitaljobsnearme Jobs Ciudad Apodaca Digitaljobsnearme ↗](#)
7. **Commercial Operations Analyst**[Berlinjobsearch Jobs Ciudad Apodaca Berlinjobsearch ↗](#)
8. **Commercial Operations Analyst**[Jobspakistan Jobs Ciudad Apodaca Jobspakistan ↗](#)
9. **Commercial Operations Analyst**[Findjobshiringnearme Jobs Ciudad Apodaca Findjobshiringnearme ↗](#)
10. **Commercial Operations Analyst** [Singaporejobs Jobs Ciudad Apodaca Singaporejobs ↗](#)
11. **Commercial Operations Analyst** [UsajobscentralJobs Ciudad Apodaca Usajobscentral ↗](#)
12. **Commercial Operations Analyst** [Bostonjobs Jobs Ciudad Apodaca Bostonjobs ↗](#)
13. **Commercial Operations Analyst** [Tutorjobs Jobs Ciudad Apodaca Tutorjobs ↗](#)
14. **Commercial Operations Analyst** [Webdeveloperjobs Jobs Ciudad Apodaca Webdeveloperjobs ↗](#)
15. **Commercial Operations Analyst** [LaboratoryjobsJobs Ciudad Apodaca Laboratoryjobs ↗](#)
16. **Commercial Operations Analyst** [Fresherjobs Jobs Ciudad Apodaca Fresherjobs ↗](#)
17. **Commercial Operations Analyst** [UnitedarabemiratesjobsJobs Ciudad Apodaca Unitedarabemiratesjobs↗](#)
18. **Commercial Operations Analyst** [Searcheruropeanjobs Jobs Ciudad Apodaca Searcheruropeanjobs ↗](#)
19. **Commercial operations analyst** [Jobs Ciudad apodaca ↗](#)
20. **AMP Version of Commercial operations analyst** [↗](#)
21. **Commercial operations analyst** [Ciudad apodaca Jobs ↗](#)
22. **Commercial operations analyst** [JobsCiudad apodaca ↗](#)
23. **Commercial operations analyst** [Job Search ↗](#)
24. **Commercial operations analyst** [Search ↗](#)
25. **Commercial operations analyst** [Find Jobs ↗](#)

