

Client Solution Lead

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Company: Infy Mexico

Location: Mexico

Category: other-general

Finacle Pre-Sales Consultant

Client Solution Lead

114839BR

Job Description

* SKILL SETS EXP LEVELS SECTION *

MANDATORY SKILLS DESIRED SKILLS, TECHNOLOGIES AND EXPERIENCE

MANDATORY TECHNOLOGIES

- Business Requirement Gathering 5 yrs
- Banking Domain 2 yrs
- Finacle Experience 4 yrs

MAIN EXPERIENCE REQUIRED

- Proven experience on previous projects as a banking consultant. Experience in Assets and Liabilities Products
- Experience in Core Banking Systems including Deposits, Loans and Payment Products
- Knowledge of Banking Domain in LATAM

MANDATORY SKILLS / REQUIREMENTS

- University graduate with a degree from a 4-year program
- Spanish Speaking to support Latam
- English is a must since communication across Infosys is made in english
- Oral and written communication skills
- Interpersonal and consultative skills
- Facilitation and Negotiation skills
- Analytical thinking and problem solving
- Requirements engineering
- Processes modeling

HIRING TYPE

- Full-Time Employee

DESIRED SKILLS, TECHNOLOGIES AND EXPERIENCE

- Finacle
- Desired skill 2

* REMARKS SECTION *

PROJECT ACTIVITIES AND RESPONSIBILITIES

- Gain an understanding of the organizational business processes relevant to the project's goals
- Document as-is and to-be processes to help refine the problem the project is trying to solve
- Brainstorm solutions for requirements needs

- Participate in RFP responses providing a technical and process view according to requirements gathering to ensure their knowledge has as much depth and context as possible.
 - Flush out the details of a business solution, which requires a good understanding of how technological solutions are implemented
 - Discuss and agree with Sales and Sales Dupport teams to offer the best solution for business requirements.
 - Ensure that RFP response activities are clearly communicated to internal and external incumbents directly and completed within the timelines
- END TEMPLATE -----

About Us

Infosys is a global leader in next-generation digital services and consulting. We enable clients in more than 50 countries to navigate their digital transformation. With over four decades of experience in managing the systems and workings of global enterprises, we expertly steer our clients through their digital journey. We do it by enabling the enterprise with an AI-powered core that helps prioritize the execution of change. We also empower the business with agile digital at scale to deliver unprecedented levels of performance and customer delight. Our always-on learning agenda drives their continuous improvement through building and transferring digital skills, expertise, and ideas from our innovation ecosystem.

Infosys is an equal opportunity employer and all qualified applicants will receive consideration without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, protected veteran status, spouse of protected veteran, or disability.

Country

Mexico

State / Region / Province

Mexico

Work Location

Mexico City

Interest Group

Infy Mexico

Domain

Finacle

Skillset

Domain|Sales|Sales Execution

Company

Infosys Mexico

Role Designation

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